



Board of Directors Meeting
April 20, 2009

Attending BOD Members:

Ed Gray, Chairman	Dick Baker, Treasurer	Tommy Tait, Chair Elect
Mike Diehl	Carrie Swilley	
Jeff Helms	Ferd Salomon	

Ex-Officio:

Cheryl Smith -SRC Schools	Clif Krut - Main St. Milton	Susan Nelms - Workforce Escarosa
Donna Tucker-SR Chamber	Brian Watkins - City of Milton	Tracey Terry -Navarre Chamber
Kate Wilkes - Tourist Dev Council	Jim Waite - Pace Chamber	Commissioner Bob Cole
Capt Rick Sadsad		

Staff:

Tina Stewart	Cindy Anderson	Pat Lockard
Shannon Ogletree		

Public:

Alan Isaacson	Deborah Nelson	Jack Bonney
Bill Wiggins	John Griffing	Henrietta Lawlor
Edmond Fortune	Others not signed in	

Chairman Ed Gray called the meeting to order.

Minutes: A motion was made to approve minutes from the last meeting of February 17, 2009.

Motion was seconded and passed without objection.

Executive Director Report:

Prospect report - Shannon Ogletree highlighted some of the active prospects in process. He also provided examples of drafts of new marketing projects to targeted industry.

Existing Industry/Workforce Development report - Pat Lockard reported on companies currently hiring, active training grants, and workforce development initiatives underway. The unemployment rate for Santa Rosa County has dropped from 8.8% to 8.5% this month.

Executive Director Report - Cindy Anderson provided two maps: one showing proposed industrial property adjacent to I-10 and the other showing available property in the SR Industrial Park. Cindy has asked Cliff Krut to assemble a committee to put together a marketing plan for the I-10 park and potentially the neighboring property zoned industrial, and Ferd Solomon to head a committee to develop a draft set of guidelines for the sales price of the 90+/- acres at I10 the County just purchased to be recommended to the BCC. Florida's

Great Northwest will also assist with marketing. Ms. Anderson stated that a military update will be presented the next BCC meeting with information from Pete Gandy and Jane Birdwell on GCAD. TEAM is participating in a delegation to Washington DC in May. Captain Sadsad stated that soon he expects an update on the Whiting Field runway agreement with the Navy. In Agriculture, an Annual Report on Panhandle Fresh Marketing Association was provided. This organization acts as a broker between farmers and Walmart. They hope to add more retail outlets this year.

The TEAM annual report will be distributed to the County no later than July 1, 2009 with a draft outline presented to the BOD at the May 11 meeting

Budget / Financial Report:

The current financial report / budget report was provided for review. Treasurer Dick Baker detailed line items and changes for FY 09/10 budget. Note was made that significant variances exist because grant revenue and expenses since we cannot rely upon getting grants before they are awarded which is typically in the fall. Mr. Baker **motioned approval. A second was called.** Discussion of the need for a new position took place and it was explained that TEAM would net no new employee, simply have a replacement for Pat as she will be retiring in December. There was also discussion on how to deal with the decline in membership dues. Some suggestions will be brought back to the Board on how to overcome this situation. Suggestions on increased membership were made, and Ed Gray asked that any recommendations be brought to the May BOD meeting. There was one question regarding the budget from the public (Mr. Isaacson) which Dick Baker answered. **A vote was called and the report was unanimously approved with the understanding that budget changes may be made.**

Next Meeting Date Change:

A conflict exists for the next BOD meeting scheduled for May 18, 2009. Mr. Gray would like to move the meeting to May 11, 2009. He asked for feedback from the Board and will announce the decision for next meeting.

Discussion of Executive Director position:

Chairman Gray discussed the situation wherein Cindy Anderson had informed him of acceptance of a pending offer of a position in Escambia County, followed by information to him and the entire BOD of her acceptance of the position. Changes took place in subsequent days that resulted in Ms. Anderson withdrawing her name from consideration of the Escambia County position, and then asking the Chairman and the BOD that she would request to keep her existing position at TEAM. Mr. Gray stated that this was a decision of the board, and asked for feedback. **Tommy Tait stated that he moved to motion a vote of confidence. The motion was seconded and with subsequent positive feedback from the BOD, and the motion passed without objection.**

New/Old Business:

Donna Tucker, director of the Santa Rosa Chamber of Commerce, announced that slots were available for the community tour of Whiting Field on April 24 from 9 a.m. – lunch provided by Gulf Power Company.

Carrie Swilley, Milton Manager for Gulf Power, reported on activities that will take place during May, designated as Military Appreciation Month.

Public Forum:

Sharon Magaha stated that she objects to the BOD decision to retain Cindy Anderson as Executive Director. She further stated that job descriptions for all positions at TEAM were needed and felt that our comments about Tata and their contributions to the community were not accurate or justified.

Alan Isaacson asked if public input during the meeting, i.e., before a vote is taken, is allowed. Ed Gray answered that the issue has not been considered but will be determined. Mr. Isaacson also asked that TEAM add a non-competes clause to the Executive Director’s contract.

Deborah Nelson stated that she appreciates the financial statement, but asked for accomplishments of the past year. Ed Gray answered that this information will be part of the Annual Report, which will be published before July 1, 2009.

Adjourn:

With no further business, meeting was adjourned. The next meeting will be determined after Ed Gray receives feedback for the change of date.

Minutes approved by:

Minutes submitted by:

Pat Lockard

Ed Gray III, Chairman