TEAM Santa Rosa FLORIDA
ECONOMIC DEVELOPMENT COUNCIL, INC

Success 2008-2009

- Facilitated $150 million in capital investment
- Generated more than 800 new jobs
    - Helped three existing businesses expand yielding over 250 new jobs
        - AppRiver ~ 80+
        - WTEC ~ 100
        - Clearwire ~ 100
    - Assisted GEO Group in locating to Santa Rosa County for construction of Blackwater River Correctional Institute ~ nearly 450 new jobs
- Finalized negotiations for a military Limited Use Agreement
- Enhanced the Panhandle Fresh program
    - Increased from six to seventeen farmers
    - Recruited new Panhandle Fresh vendor- Santa Rosa Medical Center
    - Year to date sales have nearly doubled
    - Second year forecasted to double first year sales

Total Four-Year Impact

- Attracted 15 companies to Santa Rosa County
- Created approximately 1,500 new jobs
    - These jobs are expected to create an additional 750 positions through indirect and induced means
    - Positions associated with these jobs increased the county's gross county product by $160 million
    - Combined total employment (1,500 + 750) = 2,250
- These 2,250 jobs have increased personal county income by $62 million
- Santa Rosa County's Return on Investment (ROI) in TEAM Santa Rosa based upon one-time construction impact and average annual wage: For every dollar spent on TEAM Santa Rosa by government in Santa Rosa County, $111 is returned to Santa Rosa County's Gross County Product.
- Acquired approximately $3 million in grants including:
    - Land acquisition
    - Planning and construction
    - Research projects

Target Industry Clusters

- Aviation, Aerospace, Defense & National Security
- Information Technology

- Health Sciences & Human Performance Enhancement
- Renewable Energy & Environment
- Transportation and Logistics

Project Summaries

Gulf Cable

- New company in Santa Rosa Industrial Park
- Industry: Renewable Energy
- 100+ new jobs
- 150% above average wage salaries
- $10+ million capital investment
- Distribution and warehousing of cable for energy company

GEO

- Blackwater River Correctional Institute- East Milton
- 400-450 new jobs
- $120+ capital investment
- Currently coordinating tours of the construction site

"TEAM takes the time to figure out what can be done to solve problems and they help get them taken care of."
-Greg Johnson, GEO Group

Avalex

- Relocating to Santa Rosa County- Gulf Breeze
- Industry: Avionics
- 30+ new jobs
- Seeking to hire engineers, technicians and assemblers
- Average salaries will be above $46,000 per year

AppRiver

- Expanding operations- Gulf Breeze
- Industry: Information Technology
- 80+ new jobs
- $12+ million capital investment
- Average salaries will be above $46,000 per year

"TEAM Santa Rosa helped us acquire state grants, which have not only had a positive impact on our company, but on the local economy as well."
-Michael Murdoch, AppRiver CEO

H.T. Hackney

- Relocating to Santa Rosa County- Industrial Park
- Industry: Distribution
- 50 new jobs

- $5 to 10 million capital investment
- Above average salaries

"TEAM Santa Rosa worked with us on our land purchase and provided us with workforce statistics and information that created a strong draw for us to this area. We could not have made this happen without TEAM's help."
-Dean Ballinger, Vice President, COO of H.T. Hackney Co.

<u>Clearwire</u>
- Expanding operations- East Milton
- 100+ new employees
- Technology service center
- Industry: Information Technology
- Above average salaries